



USING VIDEO CASE STUDIES AS A TEACHING STRATEGY TO BUILD COMMUNITY TOURISM

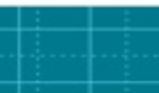
CYNTHIA MESSER
EXTENSION PROFESSOR

The University of Minnesota Tourism Center first profiled four rural U.S. communities in 1991 in a case study video based on 5 core values:

- ***Authenticity & sense of place***
- ***Diversification***
- ***Commitment to assessing true costs & benefits***
- ***Quality products and services***
- ***Shared benefits and local control***

In 2010 researchers revisited the communities to film an update.

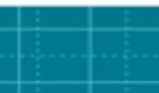
- Dahlonaga, GA
- Sandpoint ID
- San Luis, CO
- Villages of Van Buren, IA



2010 VIDEO

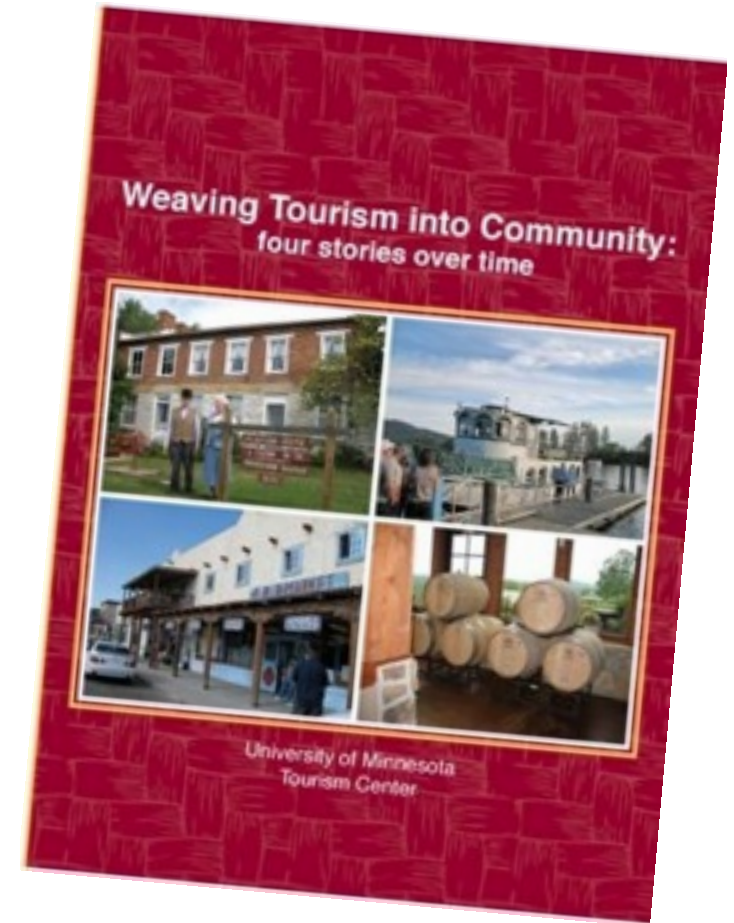


<https://www.youtube.com/watch?v=hHNtYb6h6Uk>



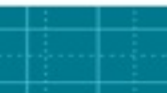
PROCESS USED FOR CASE VIDEO

- Acquire funding support
- Hire video production/editing support
- Research communities/changes
- Draft script concept and key messages
- Develop set of interview questions
- Identify interviewees & set up interviews
- Conduct structured interviews
- Transcribe interviews/review raw footage
- Produce video
- Marketing



DEVIL IS IN THE DETAILS....

- Pre-filming
 - Communication with communities --- finding the right folks
 - Identification of key messages
 - Hiring the right professional
 - Logistics
- During the filming
 - Off-screen interviewing --- i.e. repeating the question in their answer!
 - Don't forget to get a waiver for photography signed
 - Respect their nerves, pride and concern for image

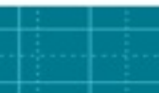


CHALLENGES

- Funding
- Details, details, details
- Time
- Evaluation of film project

OPPORTUNITIES

- Multi-state collaboration
- Peer learning from examples
- Role of technology
 - Increased consumer use
 - D-I-Y Filming (IPAD etc)



OUTCOMES / IMPACTS

- Sustained interest/use in materials
- Revenue generation through sales
- Additional programming
- Community impacts
- Replication

